

# 2017 Annual Report of Gratitude

## FINANCIAL REVIEW JULY 1, 2016 - JUNE 30, 2017

While the majority of this annual report covers the 2017 calendar year, the financials are based on our most recently completed fiscal year which is July 1, 2016 to June 30, 2017.

In our prior fiscal year (7/1/15 to 6/30/16), we received an unexpected and generous gift from the Estate of Katherine Hayes. This helped us end that year with a large net gain of \$127,000. This fiscal year, we ended with a net loss of \$52,895. This is largely due to income that we received in the previous fiscal year being spent down in the current year.

A net loss does not mean that we had no money! It just means we spent more money than we brought in. We started the fiscal year off with \$288,461 cash on hand and ended the year strongly with \$241,024.

Because of our community's ongoing financial support and our staff team's diligence, we've been financially healthy. This gave us the breathing room to work this year on improving our organizational savings habit and to grow and maintain our reserve, or rainy day, funds. We created two separate reserve accounts, one for our capital assets and one for our general operating expenses. We established financial goals for each of these accounts and created five-year plans to reach the goals.

We also provided fiscal sponsorship to two community programs to help them build their capacity. *Tend, Gather, and Grow* educates teachers and youth about wild edible and medicinal plants and the rich cultural traditions that surround them. *Seed to Table* provides young children with garden-based day camp experiences. (These programs are now embedded within GRuB and are no longer part of a fiscal sponsorship arrangement.)

We thank each one of you for helping sustain and grow our work. Please visit our website. The electronic version of this report includes a list of all of our financial supporters—donors, grantors, and businesses. We're grateful that the list is far too long to include here!

## YEAR-END ASSETS 6/30/2017

Cash & Receivables	217,535
Farm, House, Equipment	360,399
<b>TOTAL ASSETS</b>	<b>577,934</b>

Reserve Funds	51,328
Temporarily Restricted	132,235
Unrestricted Net Assets	394,371
<b>TOTAL EQUITY</b>	<b>577,934</b>

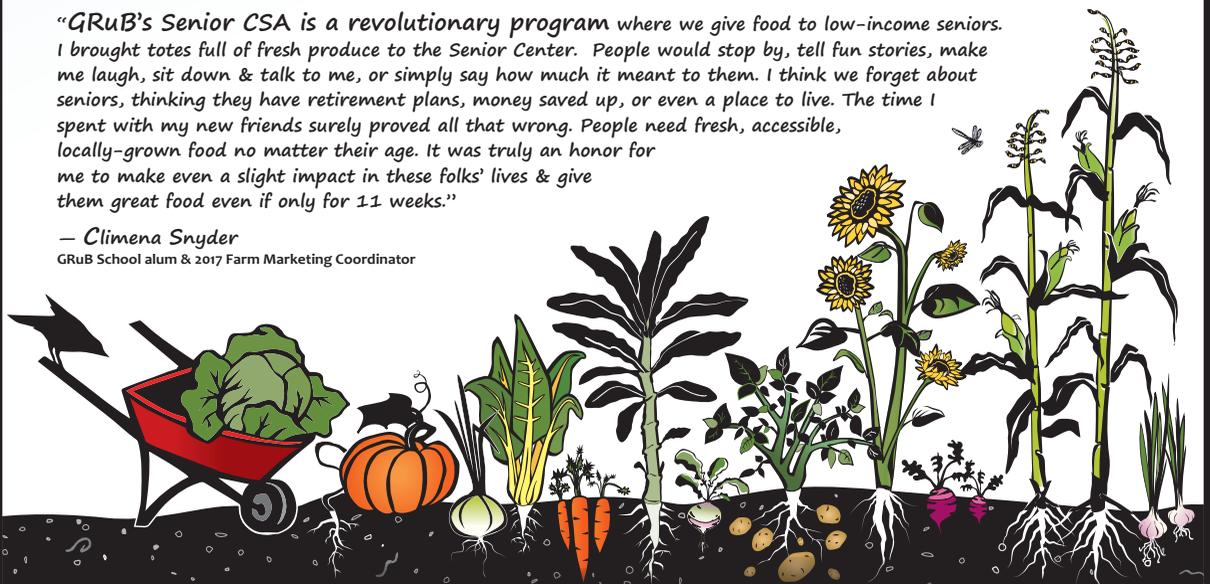
## PROFIT & LOSS

<b>INCOME</b>	
Community Donations	158,149
Grants	366,817
Special Events	70,926
School District Partnerships	77,742
Earned Income	69,601
In-kind Donations	36,053
Contracts	68,644
United Way	30,911
<b>Total Income</b>	<b>878,843</b>

<b>EXPENSES</b>	
Youth Programs	221,012
Victory Garden Project	130,567
Program Pollination	166,966
GRuB Farm	101,536
Fundraising & Events	92,616
Special Projects	110,402
Administration	38,153
Cultivating Community & Leaders	70,486
<b>Total Expenses</b>	<b>931,738</b>
<b>Net Income</b>	<b>(52,895)</b>

*"GRuB's Senior CSA is a revolutionary program where we give food to low-income seniors. I brought totes full of fresh produce to the Senior Center. People would stop by, tell fun stories, make me laugh, sit down & talk to me, or simply say how much it meant to them. I think we forget about seniors, thinking they have retirement plans, money saved up, or even a place to live. The time I spent with my new friends surely proved all that wrong. People need fresh, accessible, locally-grown food no matter their age. It was truly an honor for me to make even a slight impact in these folks' lives & give them great food even if only for 11 weeks."*

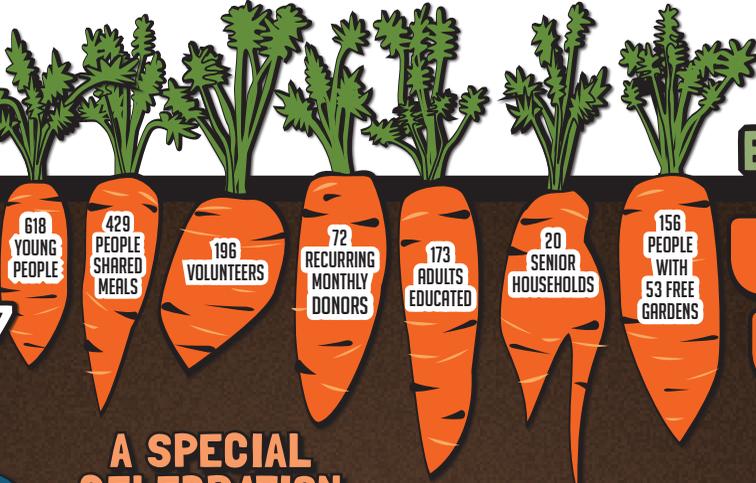
— Climena Snyder  
GRuB School alum & 2017 Farm Marketing Coordinator



## Growing Healthy Food, People and Communities

# GRuB

Who we Served in 2017



## 2017 Expenses PER PROGRAM



## OUR IMPACT

Gardeners & Families on the Farm:

56% got more physical activity

59% grew community connections

71% had increased access to fresh food

Attendees rated GRuB's Institute 4.6 out of 5!

91% of GRuB students & 100% of CCL attendees grew their communication skills!

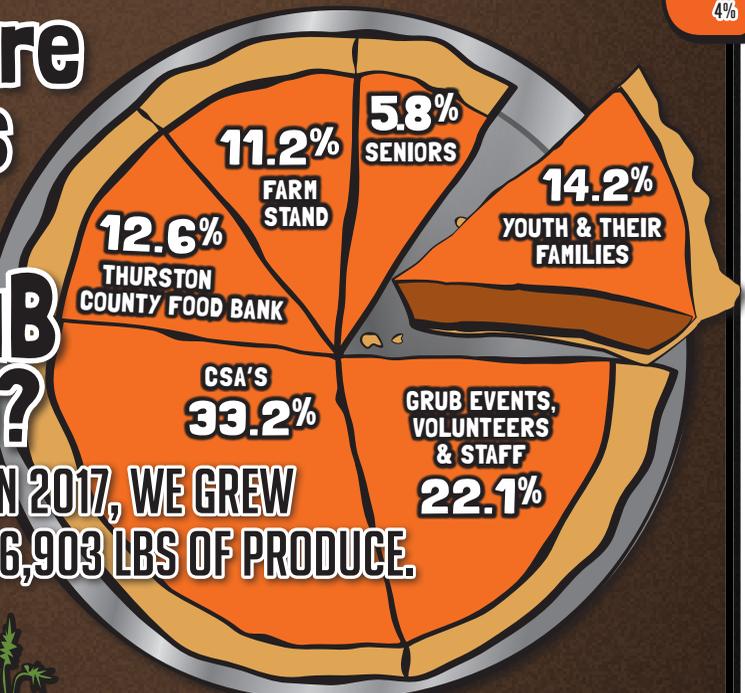
82% of GRuB students are making better choices with their nutrition

Eatonville School District launched a GRuB-pollinated program!

## A SPECIAL CELEBRATION

GRuB's Executive Director Katie co-chairs the South Sound Food System Network (SSFSN), a coalition formed to grow a vibrant local food economy, ensure broad access to healthy foods, & steward the environment in the South Sound. Network meetings are for anyone who grows, prepares, sells, or eats food. This fall, the SSFSN organized a Food Summit which engaged more than 240 attendees in workshops organized around themes of environmental, economic, & social impacts of food. Organizers worked hard to grow broad participation in the Summit. Kids were welcome at more than half of the workshops; participants shared meals; & organizers fundraised to provide over 100 scholarships to diverse teams of delegates from local social service agencies (including GRuBbers!). The 2-day Summit opened with a local food tasting & ended with a large group discussion. In between, local educators presented workshops on diverse topics ranging from soil science to food waste, wild foods & medicines to racial justice in food systems. We were proud to be a part of this effort to grow the sustainability & justice of our local food system!

## Where does the GRuB go?



IN 2017, WE GREW 16,903 LBS OF PRODUCE.

"My involvement with GRuB inspired & reinvigorated me to go back to school. I plan to use my Agroecology education to grow the Victory Farm program because I've witnessed & experienced firsthand the incredible healing effect it has on people. Providing a space & opportunity where veterans can learn, practice, & teach each other how to come into balance with the land, themselves, & their community is near the top of my list of important things. By working next to each other, we may break cycles of isolation, find new friends, & have much needed conversation of self-discovery."

— Rick Bernsten  
GRuB Board Member, donor & Victory Farmer



If you don't carrot won't happen.

If you are inspired by GRuB's innovative work, then consider making a monthly donation of \$5, \$10 or \$25. Or be a one-time donor at any level. We all have a stake in creating the future we want to see!



# GRUB's FANTASTIC SUPPORTERS

## VOLUNTEERS

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Commencement Bank			

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# GRUB's FANTASTIC SUPPORTERS

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# GRUB's FANTASTIC SUPPORTERS

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Elise Krohn  
Elizabeth Lord  
Ellen Zito  
Empowerment for Girls  
Ezrah Bartone  
Farm Fresh Market  
Ferry Morse Seeds  
Finn River Farm & Cidery  
Firefly Yoga  
Fishtale Brew Pub  
Fleurae  
Fran Potasnik  
Franz  
Fungi Perfecti  
Gail Gosney-Wrede  
Grand Vin Wine Merchants  
Great Western Supply  
Hands On Children's Museum  
Harbor View Dahlias  
Hardware Distillery  
Harlow Jewelry  
Helsing Junction Farm  
Hot Toddy  
IKEA Seattle  
Industrie Clothiers  
Inn at Mallard Cove

Intercity Transit  
Jayne Johnson  
Jenny Konwinski  
Johanna Willingham  
John Mackey  
Johnny's Selected Seeds  
Josh Moody  
Karen Ray & Alan Hardcastle  
Kathy Kinard  
Kipert's Korner Feed  
Kitty Koppelman  
Kramer Knives  
Kristen Rubis  
LC's Blackbird Mercantile  
Left Bank Pastry  
Lew Rents  
Libby Environmental Lab  
Linda Andrews  
Lucky Eagle Casino and Hotel  
Lynn Valentine  
Lynne Glore  
Maryhill Winery  
Matchless Brewing Company  
McMenamins  
Mel O'Soup  
Melissa Davis  
Michelle Harvey  
Midnight Moon Macrame & Wire Works  
Mike Cummins Art, LLC  
Miller's Lavender Farm  
Mimi Williams  
Miss Moffett's Mystical Cupcakes  
Mo Major  
Molly Runcie  
Moore Trees & Co  
Mutual Materials  
Neil Peck  
New Moon Cooperative Cafe  
Nikki McClure  
Nineveh  
Old School Pizzeria  
Oly Bungalows  
Oly Kraut

Oly Taproom  
Olympia Farmer's Market  
Olympia Food Co-op  
Olympia Framemakers  
Olympia Pie Bakers Guild  
Olympia Tattoo Company  
Olympic Eagle Distributing  
Olympic Mountain Ice Cream  
Olyphant  
Orca Books  
Osborne Seeds  
Ostrom Mushroom Farms  
Pacific Science Center  
Panowicz Jewelers  
Patagonia  
Paul Meury  
Paul Prestin  
Paulette Beadling  
Peace, Love Raw  
Peaceful Valley Farm & Garden Supply  
Permaculture Rising  
Popinjay  
ProBuild  
Psychic Sister  
Pure Luxe Apothecary  
Radiance Herbs and Massage  
Ramblin Jacks LLC  
Raven's Brew Coffees  
Rebeca Potasnik  
Rising River Organic Farm  
Round Belly Catering  
Salish Sea Organic Liqueurs  
Scratch & Peck Feeds  
Scratch and Peck  
Scuff Acuff  
She Nah Nam Seafood  
Sherwood Press  
Sidewalk Cafe  
Siskiyou Seeds  
SNC Art and More  
Sofie's Scoops  
Sound Fresh Clams & Oysters  
Sour Power Production  
Southern Exposure Seed Exchange

Spring Creek Farm  
Spruce Skin and Wax Shoppe  
Steamboat Island Goat Farm LLC  
Stephanie Abraham  
Stephanie Ruth Malham  
Steve Prestin  
Storman's Inc  
Stottle Winery  
Sugar Mountain  
Susan Rosen & Associates  
Sylvie McGee  
Tacoma Rainiers Baseball  
Taylor Shellfish Farms  
Terra Jolly  
Terra Organics  
Territorial Seed Company  
Terroir Seeds  
The Barn Nursery  
The Mark  
The Massage Place  
The Mouse Trap  
The Olympia Seafood Company  
The Painted Plate  
The Reef  
The Washington Center for the Performing Arts  
Three Magnets Brewing Company  
Tim Minter  
Tim's Tree Care  
Triceratops Brewing Company  
Turning Leaf Productions  
TUSH! Burlesque  
Uprising Seeds  
Vic's Pizzeria  
Victory Garden of Tomorrow  
Victory Seeds  
Walter Dacon  
Washington Federal  
Whitewood Cider  
Willapa Hills Creamery  
Wolf Haven International  
Yolanda Markle  
Yummy Local Foods

## CSA MEMBERS

### Fruit & Veg. CSA

Angela Tobias  
Angelina J Goldwell  
Annalisa M Botana  
Anne Fischel  
Caitlin Donnelly  
Carissa Shaul  
Christine Wendlendt  
Christopher Conn  
Corson-Foster Household  
David Johnson  
Djuna A. Davidson  
Eileen McKenzie Sullivan

Gail Gosney-Wrede & Fritz Wrede  
Genevieve Inungaray  
Gina Franchini  
Jimmie Allen  
Joshua Grice  
Julie Knowles  
Kari Thierer  
Katie Rains  
Kelli M Samson  
Kylie Phillips  
Lisa Strange

Liz Shine  
Liz Snyder  
Lori Bluett & Arun Chandra  
Margaret Homerdind  
Marlo & Mike D. Martinez-Lynch  
Megan Mikkelsen  
Meghan Hall  
Sabre Mahaffy  
Shaina Salin  
Shani Cate

Shannon Olmstead & Russell Greer  
Shelby Magnuson  
Steve Prestin  
Suzanne P Cravey  
T.J. Weekes  
Teri and Mark Campeau  
Tracie Holman  
Uyeda Family  
Zena Vergara

### Flower CSA

Archibald Sisters  
Brotherhood Tavern  
City of Olympia  
Gretchen Bornstein  
Hot Toddy  
Iron Rabbit Restaurant & Bar  
Justin Swigert

Martha Manley  
Olympia Coffee Roasting Company  
Olympia Copy and Printing  
Olympia Federal Savings  
Ramblin Jacks LLC  
Suzanne Boyd

...and all those who are in our hearts but not in our database!  
If your name is missing, please contact us so we can correct it.